

# New York Compensation Managers expand in Cicero

BY RICHARD PALMER

David E. Francey, chief executive officer of New York Compensation Managers, pointed to a small conference room off the entrance to the firm's headquarters in Cicero, and said, "that's where it all started" back in 1993.

Last Wednesday, a ribbon cutting ceremony was held officially opening a new 10,000-square-foot addition to the firm's facility at 6250 South Bay Road.

With the theme "Building on Success," the new addition was recently attached to the existing 6,200 square-foot building the company has occupied for about 10 years. The firm has 65 employees, 30 of whom were hired last year. It essentially works with employers across the state to keep their workers compensation costs down.

Francey said his is a "paperless" company, employees utilizing state-of-the-art split screen computer technology.

Many local and state officials attended the event.

"We are very fortunate that our business success has enabled us to reinvest in our local community with the construction of our new corporate headquarters and add new jobs," said Francey. "We look forward to building on our success in this new home and continuing to grow our business, our employees, and to support the local commu-



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Participating in the ribbon cutting ceremony at New York Compensation Managers in Cicero were, from left, county Legislator Bill Meyer; David E. Francey, chief executive officer; county executive Nicholas Pirro; and Cicero Supervisor Chet Dudzinski.

nity."

The new addition was designed by Bill Cotter of The Chrissey Architecture Group of Syracuse. Dale Maher from Unlimited Tri-D Enterprises, of West Monroe was the general contractor.

Chief operating officer Chris Mason said, "the new building features a dedicated data center with redundant server capability that helps to ensure fast data access and network response. In addition, a new open floor plan, aligned by team-based work groups, helps improve internal communications

and enhance productivity.

"This expanded space will enhance the productivity of an already efficient team. It will let us continue to improve our ability to expedite all the services we provide that help our clients get their injured workers back to work faster, while minimizing insurance costs," he said.

NYCM manages workers' compensation self-insurance trusts for thousands of companies across New York State. Self-insurance trusts allow employers a unique and proven method of funding their statutory workers' compensa-

tion coverage, at costs that are typically lower than the New York State Rating System. NYCM Trusts helped companies save more than \$8.1 million last year on workers' compensation insurance costs.

NYCM has also launched several associated companies, including USA-TPA, providing full-service self-insurance plan management; Med-NY Case Management,

offering nurse case management expertise; and Xclaim Software, delivering a variety of software suites for self-insurance program management.

The firm is a recognized leader in self-insurance trusts and third-party administration for businesses, industry, municipalities, school districts, and the insurance agent community across New York State.



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